



# PARAMOUNT

## MECHANICAL CORPORATION

### Sales Associate

**Location:** Manassas, VA

**Industry:** HVAC & Plumbing

**Employment Type:** Full-Time

### Company Overview

We are a leading Mechanical firm specializing in HVAC and Plumbing maintenance, service and projects throughout the DMV and southern Virginia areas. Known for our commitment to quality and innovation, we are seeking a detail-oriented and proactive **Sales Associate** to join our dynamic finance team.

### Position Summary:

As a Sales Associate, you will be the face of our company, helping customers find the right HVAC and plumbing solutions for their needs. You will collaborate closely with contractors, homeowners, and business clients to provide product recommendations, quotes, and support throughout the sales process.

### Key Responsibilities:

- Engage with customers to understand their HVAC and plumbing needs.
- Recommend appropriate products and solutions based on customer requirements.
- Prepare and follow up on quotes and sales orders.
- Maintain up-to-date knowledge of product lines, industry trends, and promotions.
- Build and maintain strong relationships with clients and vendors.
- Collaborate with internal teams to ensure customer satisfaction and timely delivery.
- Meet or exceed sales targets and performance metrics.

### Qualifications:

- Previous experience in HVAC, plumbing, or related sales preferred.
- Effective communication and interpersonal skills
- Ability to understand technical product specifications.
- Customer-focused with a problem-solving mindset
- Knowledge of BuildOps a plus, and Microsoft Office Suite
- Associate's or technical degree

### Benefits

- Health, Dental, and Vision Insurance
- HSA Account
- LTD insurance / Life insurance
- 401(k) with 6% employer match
- Paid time off
- Vehicle Allowance

**Salary** - \$75,000 - \$120,000 + Commission

**Email resume to:** [ncusher@paramount-mech.com](mailto:ncusher@paramount-mech.com)

*Paramount Mechanical Corporation is an equal opportunity employer and does not discriminate against employees or job applicants based on race, color, religion, sex (including pregnancy), national origin, age (40 or older), disability or genetic information.*